

Sherwin-Williams Automotive Finishes Corp. 4440 Warrensville Center Road Warrensville Heights, Ohio 44128

**Nick Bartoszek** 

Director - Global Product Management

December 3, 2009

Aaron Schulenburg SCRS Executive Director PO Box 346 Smyrna DE 19977

Re: Finish Enhancement

Dear Aaron,

As a supplier of aftermarket refinish coatings to the collision repair industry, Sherwin-Williams Automotive Finishes produces guidelines and procedures called "Best Demonstrated Practices" to ensure the collision repair industry's ability to produce a pre-accident condition repair. It is our intention to explain our position on Color Sand and Polish.

Color Sand & Buff is involves a thorough sanding and polishing of the entire surface to remove surface texture to better match the OEM finish and texture. This is a necessary practice that is widely used to meet customer quality expectations as well as to return the vehicle to pre-accident condition.

Please let me know if you have further questions. I would be more than happy to provide further elaboration.

Best Regards,

Nick Bartoszek